



# TitleGram

New Mexico Land Title Association

[www.nmlta.org/titlegram](http://www.nmlta.org/titlegram)

- **Cyber Coverage Is Not Really an Option Any More**

Yahoo. Target. Equifax. The list goes on and on, and every week we read about another huge company whose computer system has been hacked. But what about smaller businesses? Unfortunately, they are just as much at risk because they are seen by cyber criminals as an easier target. A report by cyber software firm Symantic found that small businesses accounted for more than 50% of cyber-attacks last year. And here's the really bad news: a National Cyber Security Alliance study found that 60 percent of small firms go out of business within six months of incurring a data breach.

Do you have a written plan to help you avoid such a disaster? (If not, you can download a [customizable IT Security plan from our website](#)). If you do have one, is your business protected with a good cyber insurance product? If the answer is 'no', or you're not sure, NMLTA can help. We have partnered with BizLock to bring a comprehensive cyber program to NMLTA member agencies. Not only does it offer very competitive insurance coverage, but also includes a myriad of educational materials that will help prevent a cyber-breach, as well as resources to manage the damage if one should occur. Please [click here to view](#) the latest resources that are available for our members.

- **Class Action Lawsuit Update**

As reported last summer, attorney Victor Marshall has filed a class action lawsuit against NMLTA and the Office of the Superintendent of Insurance alleging a number of misdeeds, including collusion in the rate-setting process. As you would imagine, we are aggressively defending against this latest attempt by Mr. Marshall to disrupt our industry and pad his pockets. Our law firm has filed a motion to dismiss (which you [can read here](#)), and a hearing has been scheduled for Monday, November 27th at 10 am in Santa Fe District Court. We will, of course, let everyone know the outcome of the hearing; but if you are interested in attending in person just show up and find your way to the chambers of the Honorable Judge David K. Thompson on that day.

- **Update Your Billing Preferences**

Beginning December 1st, you will start receiving your membership dues invoices. In the past, we have worked with you individually on requests for payment options. The board of directors has asked that we extend these options to all members.

Please take a quick moment to [click this link and complete the information](#).

We ask that you provide this information no later than December 1st, 2017. Thank you!

If you have any questions, please contact Consuelo Trujillo at [Consuelo@nmlta.org](mailto:Consuelo@nmlta.org) or 505-999-5804.